



## Leading and Managing Change in Higher Education

October 2013 Bragança, Portugal





## CHANGE

"Make or become different" - Oxford English Dictionary

La MANCHE October 2013 N.Dimitrova, IUC, Bulgaria





# When we are no longer able to change a situation - we are challenged to change ourselves.

Viktor E. Frankl





# Do you train your people or do you help them learn and get ready for the change?

- Focus on facilitating learning
- Encourage development of the person
- Give people choice we all learn in different ways, and we all have our own strengths and potential





- People never follow bad aims
  - People do not change

## Focus on the person, from the inside out, not the outside in.

 What do your people say to themselves about the way you are managing change?

Ask them





# Learn about your own and your people's thinking styles of working and learning

### Herrmann Brain Dominance Instrument

http://www.hbdi.com/SolutionsFor/organizations.php









Developing manager's understanding of people's thinking, learning, communicating and problem solving styles





LOGICAL
THINKING
RATIONAL
DECISIONS

BIG PICTURE CREATIVE MIND

PLANNING ORGANISING

FEELINGS RELATIONSHIPS

#### Strategic and Business Thinking Model For Developing Strategy, Planning and Diagnosis



#### What is your preferred style of thinking?

## **Group task:**

Use the following key words as a guide to invent a story:

- An elephant
- A railway
- A train
- Sun
- Clouds



